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Morningstar Rating Analysis of South African Domiciled Asset Managers 30 June 2016

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Morningstar Rating Analysis of South African Asset Managers

The Morningstar South African Rating Analysis of unit trusts is designed to compare managed fund ranges across South African asset managers by aggregating their Morningstar Ratings. The research format is calculated on a quarterly basis. It provides a quantitative assessment of the risk-adjusted return of all South African domiciled unit trusts carrying a Morningstar Rating.

The Morningstar Rating for funds, often called the "Star Rating", debuted in 1985 and was quickly embraced by investors. The Morningstar Rating is a quantitative assessment of a fund's past performance and is measured from a minimum of one to a maximum of five stars. The methodology rates funds based on an enhanced Morningstar Risk-Adjusted Return measure that takes both return and risk into account.

The Morningstar South African Rating Analysis aggregates the rankings of providers by brand name and thus provides a useful insight into the strengths and weaknesses of a firm's fund range. It is, however, not designed as a forward-looking tool and does not indicate the future positioning of asset managers. This follows the line that the Morningstar Rating is intended for use as the first step in the fund evaluation process.

The Morningstar South African Rating Analysis is a quantitative calculation. It delivers an Overall-Weighted and an Asset-Weighted ranking of asset managers and their rated range of South African domiciled funds. The rankings also show the percentage of 4 and 5 Star rated funds across all rated funds for an asset manager.

The rankings by Overall-Weighted and Asset-Weighted Ratings both have their merits. The ranking by Overall-Weighted Morningstar Rating mirrors the average quality of the overall fund range given that all funds are weighted equally. The Asset-Weighted ranking gives an assessment of an asset manager's weakness and strength, in light of how investors allocated assets between available investment options within the fund range.

The Morningstar Rating Analysis of Unit Trusts includes all South African retail domiciled funds with a Morningstar Rating. This implies that funds belonging to several broad categories are excluded since they are not eligible for a Morningstar Rating. This includes, amongst others, alternative funds, money market funds and commodity funds.

Link to: Morningstar Rating Methodology



The Morningstar South African Rating Analysis includes 2 tables updated quarterly.

Table 1 shows the top asset managers in South Africa, ranked by **Equal-Weighted Rating**. Assets include rated South African domiciled **Unit Trusts**. The column Equal-Weighted Rating shows the simple arithmetic mean of the overall Morningstar Rating.

Table 2 shows the top asset managers in South Africa, ranked by **Asset-Weighted Rating**. Assets include rated South African domiciled **Unit Trusts**. The columns showing the Asset-Weighted Rating represent the asset-weighted Morningstar Rating average by the broad categories of equity, fixed income and allocation.

For **both tables** the column at the far right shows the percentage of assets sitting in 4 and 5 Star rated funds as a percentage of total rated assets.

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Table 1Top Asset Managers (minimum ZAR 5 Billion) in South Africa Sorted by Equal-Weighted Rating

| Rank | Asset Manager | Rated Assets Bn ZAR | Equal Weighted Rating | Asset Weighted Rating | Equity | Fixed Income | Allocation | % Assets 4 & 5 star |
|------|----------------------------------|---------------------------|-----------------------------|-----------------------------|--------|-----------------|------------|------------------------|
| 1 | Foord Unit Trusts | 77.2 | 4.75 | 4.92 | 5.00 | - | 4.91 | 100% |
| 2 | Allan Gray Unit Trust Mgmt | 226.7 | 4.67 | 4.82 | 4.28 | 4.00 | 5.00 | 100% |
| 3 | Truffle Asset Management | 8.5 | 4.67 | 4.41 | 5.00 | - | 4.31 | 100% |
| 4 | Nedgroup Collective Investments | 110.7 | 3.67 | 3.71 | 3.87 | 3.05 | 3.89 | 79% |
| 5 | Ashburton Management Company | 7.2 | 3.56 | 3.57 | 3.47 | 3.87 | 3.22 | 39% |
| 6 | Prudential Portfolio Managers | 77.6 | 3.55 | 4.21 | 3.78 | 2.31 | 4.73 | 82% |
| 7 | Coronation Management Co | 224.9 | 3.42 | 3.90 | 3.27 | 4.81 | 3.92 | 79% |
| 8 | Investec Fund Mgrs SA | 113.8 | 3.42 | 4.27 | 4.08 | 2.80 | 4.68 | 79% |
| 9 | First Global Group | 5.7 | 3.40 | 3.58 | 3.00 | 3.00 | 3.66 | 58% |
| 10 | Sygnia Collective Investments | 10.4 | 3.33 | 3.97 | 3.82 | - | 4.00 | 97% |
| 11 | PSG Collective Investments | 57.7 | 3.32 | 3.70 | 3.33 | 3.42 | 3.81 | 68% |
| 12 | Prescient Management Co | 29.5 | 3.31 | 3.51 | 3.00 | 4.42 | 2.22 | 42% |
| 13 | STANLIB | 122.4 | 3.02 | 3.24 | 2.90 | 3.43 | 3.44 | 39% |
| 14 | Discovery Life Collective Inv | 26.4 | 3.00 | 3.58 | 2.42 | 3.00 | 3.95 | 67% |
| 15 | Oasis Crescent Management Co | 5.2 | 3.00 | 2.74 | 2.77 | 4.00 | 2.10 | 31% |
| 16 | Personal Trust Intl Mgmt Co | 6.2 | 3.00 | 3.96 | 1.00 | 2.00 | 4.37 | 69% |
| 17 | Old Mutual Unit Trust Mgrs | 107.7 | 2.97 | 3.30 | 3.73 | 2.74 | 3.00 | 30% |
| 18 | Investment Solutions UTs Ltd | 18.0 | 2.92 | 2.92 | 3.01 | 2.51 | 3.18 | 9% |
| 19 | Momentum Collective Investments | 30.9 | 2.83 | 3.13 | 2.96 | 3.63 | 2.81 | 33% |
| 20 | PPS Management Company (Pty) Ltd | 12.2 | 2.71 | 2.66 | 2.00 | 2.40 | 3.00 | 0% |
| 21 | ABSA Fund Managers | 34.3 | 2.67 | 2.92 | 3.61 | 3.41 | 2.73 | 9% |
| 22 | Sanlam Collective Investments | 82.1 | 2.64 | 3.01 | 2.97 | 2.65 | 3.21 | 35% |
| 23 | Marriott Unit Trust Mgmt Co | 14.7 | 2.58 | 2.84 | 3.54 | 1.05 | 2.82 | 60% |

Table 1: shows the top asset managers in South Africa, ranked by **Equal-Weighted Rating**. Assets include rated South African domiciled unit trusts. The column Equal-Weighted Rating shows the simple arithmetic mean of the overall Morningstar Rating. The column at the far right shows the percentage of assets sitting in 4 and 5 Star rated funds as a percentage of total rated assets.



Table 2Top Asset Managers (minimum ZAR 5 Billion) in South Africa Sorted by Asset-Weighted Rating

| Rank | Asset Manager | Rated Assets Bn ZAR | Equal Weighted Rating | Asset Weighted Rating | Equity | Fixed Income | Allocation | % Assets 4 & 5 star |
|------|----------------------------------|---------------------------|-----------------------------|-----------------------------|--------|-----------------|------------|------------------------|
| 1 | Foord Unit Trusts | 77.2 | 4.75 | 4.92 | 5.00 | - | 4.91 | 100% |
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Table 2 shows the top asset managers in South Africa, ranked by **Asset-Weighted Rating**. Assets include rated South African domiciled unit trusts. The columns showing the Asset-Weighted Rating represent the asset-weighted Morningstar Rating average by the broad categories of equity, fixed income and allocation. The column at the far right shows the percentage of assets sitting in 4 and 5 Star rated funds as a percentage of total rated assets.



Methodology

The Morningstar Rating is a global comparison of funds with similar investment exposure taking into account funds' risk-adjusted return. Morningstar assigns ratings based on comparisons of all funds within a specific Morningstar Category. The Morningstar Category system for funds is designed to help investors make meaningful comparisons between Investment funds. Morningstar regularly reviews the category structure and the funds within each category to ensure that the system meets the needs of investors and keeps pace with market developments.

Criteria for inclusion:

- Asset Manager must have a minimum of three Morningstar Star Rated unit trusts available to retail investors.
- Asset Manager must have a minimum of R5 billion under management across all share classes in their South African domiciled Unit Trust range.



About Morningstar

Morningstar, Inc. is a leading provider of independent investment research in North America, Europe, Australia, and Asia. The company offers an extensive line of products and services for individual investors, financial advisors, asset managers, and retirement plan providers and sponsors.

Morningstar provides data on approximately 525,000 investment offerings, including stocks, mutual funds, and similar vehicles, along with real-time global market data on nearly 18 million equities, indexes, futures, options, commodities, and precious metals, in addition to foreign exchange and Treasury markets. Morningstar also offers investment management services through its investment advisory subsidiaries, with more than \$180 billion in assets under advisement and management as of March 31, 2016. The company has operations in 27 countries.

Morningstar's mission is to create great products that help investors reach their financial goals. We accomplish this by working directly with investors, as well as the advisors and institutions that serve them.

Individuals use Morningstar to make educated investment decisions. They access our independent investment information and analysis through publications, conferences, and online resources such as Morningstar.com® and our other investing websites around the world.

Financial advisors and other investment professionals turn to Morningstar for tools that help them research, analyse, and present their investment ideas. We support these professionals with software, services, events, and our advisor platforms: Morningstar Office and Morningstar® Advisor Workstation.

Institutions value our independence, breadth of information, and customized services. We help them meet business goals through our investment consulting and investment management services, as well as through offerings such as Morningstar® Data and our institutional investment analysis platform, Morningstar Direct.

